



snyk

PARTNER PROGRAM



The need for open source dependency and container security is growing fast. Our reseller community helps us meet market demand and empower developers around the world to code securely.

Open Source Security Opportunity Is Huge

IT professionals agree on the importance of open source in the enterprise



Global application security market expected to grow at ~24.5% CAGR to reach \$11B by 2024

Market Research Engine, Global Application Security Market, 2018

Why Does This Matter?

- ✓ Your customers seek to implement security earlier in the software development lifecycle without slowing down development.
- ✓ Snyk is leading the market in solving the growing challenge of security at scale.
- ✓ If you don't solve their problem, someone else will.

Snyk's Unique Approach

Scale



Snyk is a security tool that developers love and embrace. Security ownership by developers is the only way to scale across the organization.

Actionability



Unique technology designed to support intelligent, automated fixes to accelerate the mean time to fix vulnerabilities.

Coverage



Snyk has the most comprehensive vulnerability DB, backed by AI, crowd sourcing and proprietary research.

Why Become a Snyk Partner?

Snyk is the leader in open source and container security.



Access new opportunities in **exploding application security market** and open doors into digital transformation and DevSecOps initiatives



Exciting product roadmap with **unique, first to market offerings**



High touch, personalized program **improves sales outcomes**



Proven popular in dev communities with

800K+
Downloads of Snyk CLI



A Solution You Can Be Proud to Sell

Snyk is a contributing member and partner to leading security and open source communities:

- Node Security Working Group
- OWASP
- CVE Numbering Authority
- Powering Microsoft Sonar, Chrome Lighthouse
- Security Partner of Linux Foundation



We wanted solutions that enabled developers to make informed security decisions.

Stuart Larsen, Security Engineer



Influencers agree



I believe Snyk is poised to disrupt the security industry by staying ahead of the next market transition, which is the key to success in today's fast-changing environment. The company's focus on open source and software security tackles a growing problem in the Digital Age, which is still overlooked by existing players. Additionally, Snyk's developer-focused approach offers powerful and unique solutions in the market, as evidenced by the company's great traction thus far. This award is a testament to the exciting path Snyk is on. I look forward to seeing the company's growth and achievements in the future!

John Chambers, former CEO, Cisco

Our Partner Philosophy



“Building a relationship based on trust is the key to successful partnerships. Here at Snyk we take a collaborative approach, ensuring your success is part of our growth strategy.”

Peter McKay,
Snyk CEO





Learn how to become a Snyk Partner

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